

LORD ABBETT DCIO RESOURCES

As an investment-led, investor-focused firm, Lord Abbett is committed to providing an extensive array of resources to help financial advisors, plan sponsors, and investment committees serve the investment needs of their clients. All these resources are available at lordabbett.com.

MARKET INSIGHTS



Weekly Perspectives. Receive information and commentary designed to help further your business with timely insights on regulatory and legislative changes, market trends, and investment products.



Market View. Gain perspective on issues facing the securities markets, including weekly highlights from specific market sectors and asset classes, and the performance of the equity and fixed-income markets versus the benchmarks.



Economic Insights. Stay on top of macroeconomic and investment trends with timely commentary from Milton Ezrati, Partner, Senior Economist, and Market Strategist for Lord Abbett.



Investment Perspectives. Learn more about the events, policies, and market activities driving today's investment trends. Hear from our portfolio managers on product design and our analysts on market opportunities.

LORD ABBETT TRAINING SEMINARS



The Bond Market of Tomorrow: Finding Income in an Uncertain Market (Public). For the past 30 years, bond investors have enjoyed a "tailwind" from falling interest rates. Now, with rates at generational lows, investors are forced to confront both the reality of low yields and the fear of rising rates. With America's largest generation approaching

retirement, it's time to dispel some common bond market myths and look for opportunities in today's economic environment.

Securing Your Retirement: Three Reasons to Invest in Your 401(k) (Public). Americans are more concerned than ever about their ability to retire comfortably. For many, a workplace retirement plan could hold the keys to a secure retirement. This presentation helps the audience understand the advantages of a 401(k) plan, illustrates the power of early contributions, and highlights resources to help investors achieve a comfortable retirement.

Weathering Market Storms: Lessons for a Lifetime of Investing (Public). For any long-term investor, market volatility is a fact of life. But market volatility often causes investors to make emotional decisions that can derail their long-term strategies. This seminar helps reinforce timeless investment lessons while giving investors compelling reasons for entering the markets today.

The Informed Fiduciary—Fiduciary Responsibilities in the 401(k) Plan Market (Advisors). There are five essential fiduciary duties that must be met by various players in the 401(k) market, and we will provide real-world examples for each of them. This presentation will help advisors understand the plan sponsor's perspective, the latest developments from Washington, and what you need to know to play in the retirement plan sandbox.

THE INVESTMENT CONVERSATION



Lord Abbett Blog: The Investment Conversation.

Lord Abbett's new blog features timely discussions of topics that are currently on the market's radar—and those that soon will be.

SALES TOOLS



Lord Abbett Insights & Intelligence. Find new prospects with our award-winning data-mining tool, which can help identify new retirement plan clients, profile referrals, and build a pipeline of virtual opportunities. Ask your regional manager about access and our new white-glove service called Plan Expert.

PRODUCTS ON PLATFORMS

ADP

Access-IPS

Alpha Strategy Fundamental Equity Access-OFA

All funds available

International Opportunities

ASCENSUS

Single Source/Link Insight/ Quick Start

Prudent Advisor/ Prudent Link All funds available

CUNA MUTUAL

Uselect All funds available

All funds available

AdvisorSelect All funds available

FIDELITY

All funds available

GREAT WEST

Key

Value Opportunities

Custom Kev All funds available

Premier Key

Fundamental Equity International Dividend Income Value Opportunities

ING/VOYA FINANCIAL

Map Select

Affiliated **Bond Debenture** Core Fixed Income Fundamental Equity International Core Equity Value Opportunities

Framework

Affiliated **Bond Debenture** Core Fixed Income Fundamental Equity International Core Equity Total Return

Value Opportunities

MASS MUTUAL

Aviator

Affiliated Classic Stock Fundamental Equity

Growth Opportunities International Core Equity Total Return Value Opportunities

Reflex Smart Architecture

None

Non-Smart Architecture

All funds available

MERRILL LYNCH

Advisor Alliance

Fund availability depends on chosen recordkeeper.

ML 2

All funds available

NATIONWIDE

Innovator Advantage

Hiah Yield Total Return Value Opportunities Flexible Advantage **Affiliated**

Bond Debenture Core Fixed Income Fundamental Equity Growth Opportunities International Core Equity International Opportunities

Hiah Yield Mid Cap Stock Multi-Asset Balanced Opportunity Short Duration Total Return

Request information if looking for fund availability on legacy platforms (Innovator, Resource).

NEW YORK LIFE

All funds available

PRINCIPAL

PCRP

All funds available upon request using the Mutual Fund Network.

Principal Advantage— Mutual Fund Network

Affiliated

Calibrated Dividend Growth Fundamental Equity Growth Opportunities Income Fund Inflation Focused International Dividend Income Mid Cap Stock

Short Duration Small Cap Value

Value Opportunities

PRUDENTIAL

All funds available

TRANSAMERICA

Group Annuity

Fundamental Equity High Yield Income Fund International Core Equity International Dividend Income

Mid Cap Stock Total Return

Value Opportunities

NAV

Bond Debenture Fundamental Equity International Core Equity International Dividend Income Mid Cap Stock Multi-Asset Balanced Opportunities Multi-Asset Growth Total Return

Value Opportunities

FRE (Fund Revenue Equalization)

Affiliated Core Fixed Income Fundamental Equity Hiah Yield Income Fund

International Dividend Income International Core Equity Mid Cap Stock

Short Duration Total Return Value Opportunities

INVESTMENT-LED. INVESTOR-FOCUSED.

As an investment-led firm, we evaluate every decision from an investment perspective in an effort to achieve superior long-term investment performance. Our approach is based on a philosophical belief in active management characterized by teamwork and collaboration, a commitment to research—both fundamental and quantitative—and an adherence to risk management.

As an investor-focused firm, we evaluate every decision from an investor perspective to ensure that we act in the best interest of our clients. We are committed to providing every client with our independent perspective, our breadth of resources, and our range of intelligently designed investment strategies.

We are successful when a strategy is well-designed, process is well-defined, and our investors are well-served.

FOR MORE INFORMATION:

Lord Abbett Client Service 888-522-2388 | Visit us at: lordabbett.com

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DCIORESFLYER (09/14)